

BUY-SIDE TRADING SOLUTIONS

It's time for a different conversation.

Leading with expertise and scale, trading an average \$1 trillion of notional volume annually across 150 investment strategies.

CLIENT BENEFITS



Reduce ongoing infrastructure expense and capital investment requirements



Increase focus on core competencies such as investment strategy



Support for new market entry, international coverage and business continuity strategies

WHY CONSIDER BUY-SIDE TRADING SOLUTIONS?

The asset management industry is at a critical inflection point as it continues to address:

- fee pressures
- higher operating costs
- increased trading complexity
- heightened regulatory requirements

Increasingly, we are seeing larger and more sophisticated buy-side firms considering how they can:

- optimize trading
- gain efficiencies and cost savings
- scale and expand into new investment strategies

24/6 GLOBAL TRADE EXECUTION



✓ Equities

✓ Derivatives

✓ Fixed Income

✓ Foreign Exchange

WHY BNY MELLON?



Differentiated expertise in buy-side trading for multiple top 15 global asset managers



Market-leading trading technology and scalable infrastructure



Proprietary analytics platform and dedicated quant team driving enhanced outcomes

TRADING MODELS

Supplemental Trading

We supplement your trading desk's existing capabilities with targeted expertise in specific asset classes, time zones or regions.

Efficient way to solve for coverage gaps or to expedite new market entry

Full Outsourcing

We assume all the execution responsibilities of your trading desk, representing you to the market and executing all trades on your behalf.

Significant opportunities for efficiencies and savings



Client

BNY MELLON

BUY-SIDE TRADING SOLUTIONS

Execution | Analytics | TCA



Trading Destinations

Contact us

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***Benefits will vary by company. Please contact BNY Mellon for more information.**

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